



SPRING-FORD RAMS

Spring-Ford Area High School Band Program

350 S. Lewis Road, Royersford, Pennsylvania 19468 • 610-705-6001 408.867.3411

New Marching Band Uniforms Presentation to the Spring-Ford Area Board of Directors, January 22, 2013

Statistics

- Age of Current Uniforms (12 Years) – Purchased by SFASD in 2001.
- In the Fall of 2012, uniforms were used for 26 performances.
- Uniforms are worn at all public and ceremonial performances:
 1. Spring-Ford Football Games
 2. Marching Band Competitions
 3. Parades
 4. Community Events (Royersford/Spring City Halloween Parades, Memorial Day)
 5. Local Events
 6. PMEA County, District, Region and State Festivals
- This year's membership was 128 students.

Uniform Statistics

- Custom Designed Uniform from Head to Toe.
- 150 Front Zip Jackets (Navy) with Golden Sash, Working Epaulets and Embroidered "Spring-Ford"
- 150 sets of two (2) pairs of Bib Pants, Navy – for Football/Parade Performances, White – Competition/Ceremonial
- 150 Navy Shako (Hat) with Gold Eagle front (continuous design from 2000 uniform)
- 150 12" Upright White/Gold Plume
- 150 sets of White Competition/Ceremonial Gauntlets with SF Band Logo Embroidered into Design
- 150 Garment Bags for storage of uniform
- 150 shako boxes for storage of shakos
- Lifetime Warranty on all items purchased
- 4 Full Sets of the Drum Major Uniform (jacket, 2 pairs of pants, shako, plume, and gauntlets).

Cost Considerations

- The design of Dac Wool will work in various weather considerations (wet or dry) and is designed to fit male and female students universally allowing for flexibility in use over the years.
- Due to anticipated growth of band participation over the next 4-5 years, we are requesting 150 complete sets plus 4 Drum Major orders.
- Total Estimated purchase of 154 uniforms and accessories (garment bags/boxes) is \$81,600.
- There is an incentive of 4% discount if paid full upon initiation of contact reducing price to an estimated \$79,000 (in lieu of payment plan).
- Anticipated life of this set of uniforms is 10-12 years (in accordance with the past two sets). Over a 10-year lifespan at the current membership of 128, that would be \$63.70 per student a year. \$53.13 for a 12-year lifespan. For a membership of 150, the numbers are \$54.14 and \$45.33 respectively.
- The current high-end estimate per uniform is approximately \$530.